

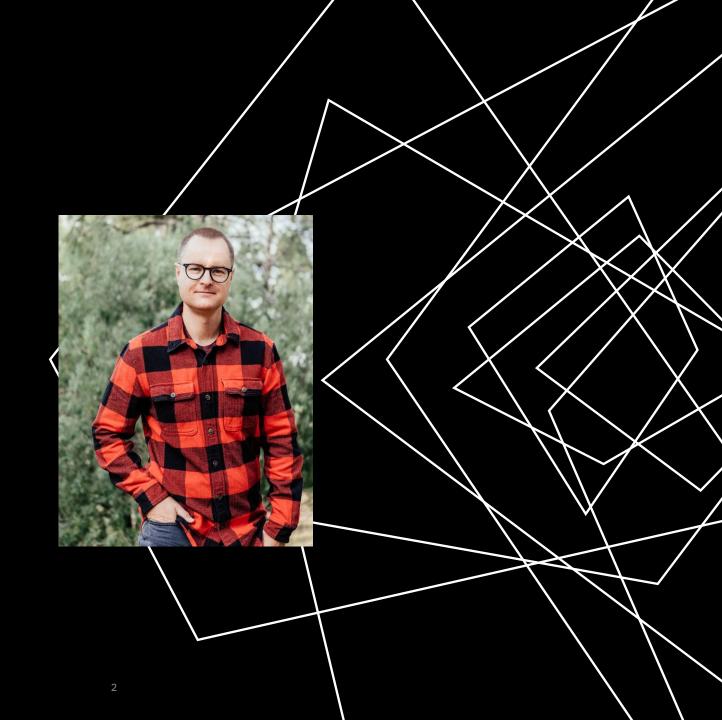
CLINT LATHAM

Over 15 years Software &

Networking Security Experience

Juris Doctorate Degree – Purdue

University

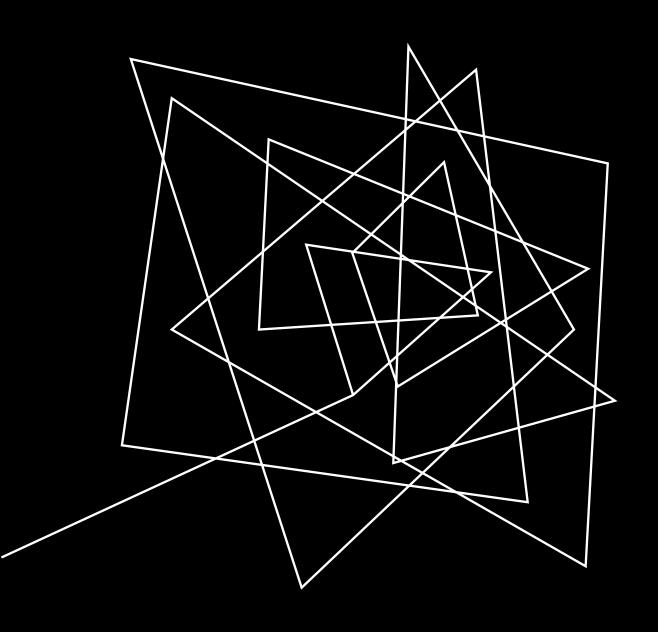






ADOPTING TO THE NEEDS OF THE NEXT GENERATION





WHAT WE
LEARNED FROM
COVID 19

INCREASED DEMAND WITH FEWER STAFF

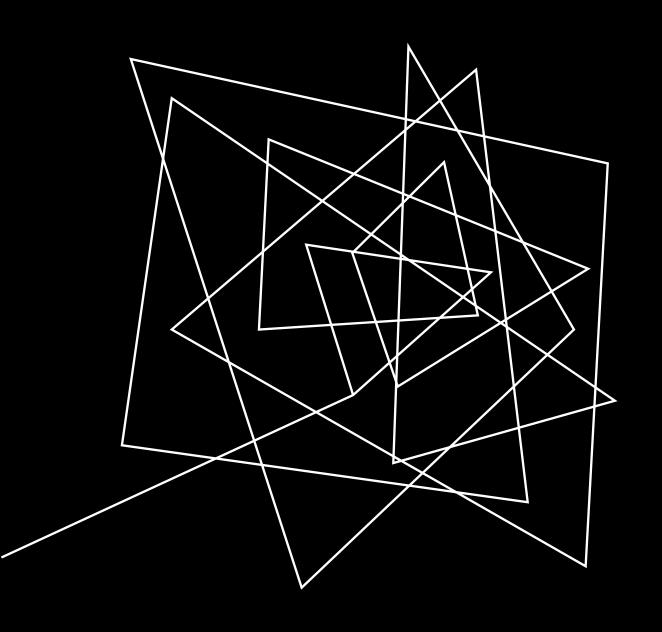
How many of you saw a spike in client visits during the pandemic?

What were the limits you had on the number of staff members in the hospital?

CURBSIDE

What tools did you leverage to keep your clients out of the hospital?





CAN REMOTE WORK
HELP WITH
STAFFING
SHORTAGES?

MORE JOBS THAN TECHS

While visiting CACVT there were more job postings then registered techs in the state of Colorado!

Hospital on Tucson, AZ that's a 6 doc practice running on 3 docs

AAA in IL leveraging Virtual Vet Tech to hire PT vet tech

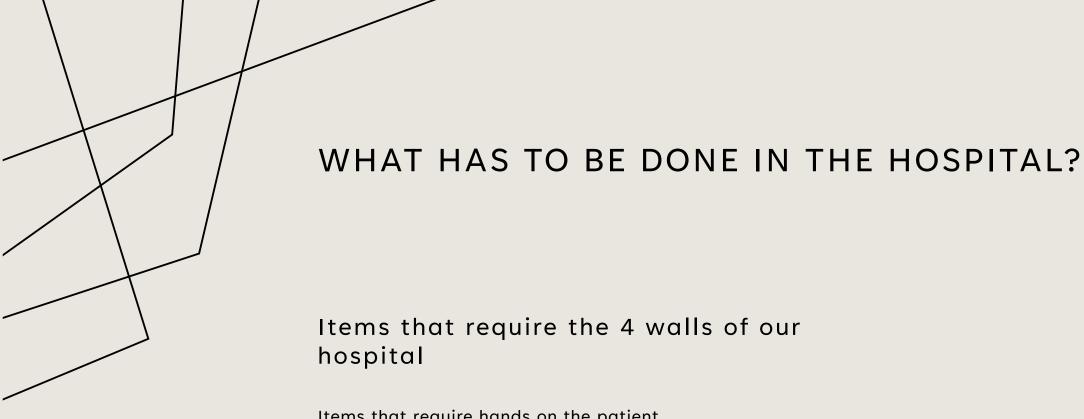
WORK LIFE BALANCE

Most owners I speak w/ love practicing medicine 3 days a week (Dr Moyle)

Can we create a better work life balance with a remote working schedule a few days a week?

"Between 2019 and 2021, the number of people primarily working from home tripled from 5.7% (roughly 9 million people) to 17.9% (27.6 million people), according to new 2021 American Community Survey" – US Census Sept 2022

HOW MANY OF YOU ARE WORKING FROM HOME?



Items that require hands on the patient

Surgery, X Ray, Ultrasounds & hospitalizations

Can we triage cases remotely before they get into the hospital?

Example: Clark

ITEMS THAT CAN BE HANDLED OUTSIDE THE HOSPITAL

Reception

Reception to keep in house reception desk free to service clients

Call backs

Case History for difficult cases

Medical History retrieval & Sending (Pine Creek)

Hospital Management

Administrative tasks that are hard to get done because of distractions.

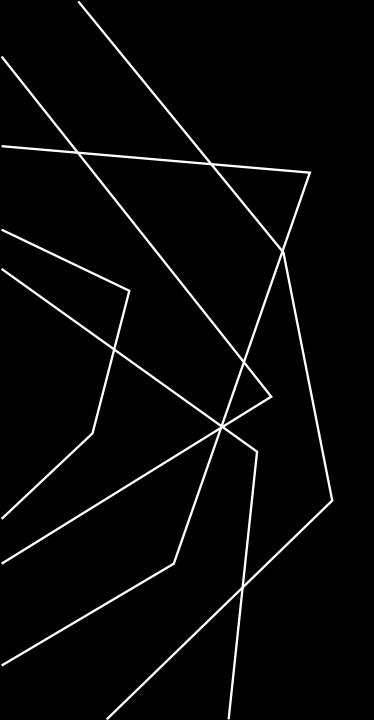
Client Care Team

Not having people show up to the hospital unless they have to.

Records updates for doctors

Doctor call backs and follow ups

Any telehealth we are doing via the hospital



HOW TO ACHIEVE SUCCESS WITH A DECENTRALIZED WORKFORCE

1 — managing remote employees

2 Leveraging Teletriage services

3 Keeping in house team involved

Use tools you're already paying for

FULL TIME REMOTE EMPLOYEES

1- Keeping employees who would otherwise quite due to a relocation.

Pine, AHLV

- 2 Hire PT employees to save on FTE costs
- 3 Outsource to companies like Chronos.vet

TELETRIAGE

1- Shift Docs to half time in house and PT as Teletirage Yes, you can bill for these calls and your clients will pay!

Use tools your clients already use – Zoom, facetime, Cash App, Venmo, Paypal etc. My last doc appointment was fully virtual!

2 – Outsource to a company like VetTriage at no cost to you

KEEPING STAFF INVOLVED

1- **People are social animals**. They rely on social interaction to keep them sane and happy.

(Lucca & Clint not tied to desk Example)

2 – **Discuss it with your team** – their opinions are vital- You will need your team on your side if you are going to make the move to remote working.

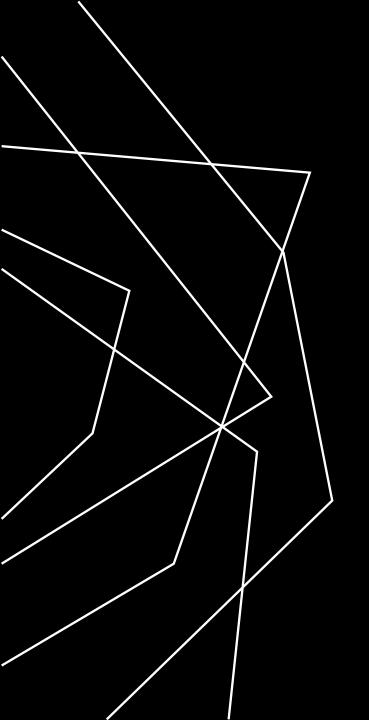
REMOTE WORKING TOOLS

1- VOIP service

2 – Access to PIMS (Doesn't have to be cloud based)

3 – A chat service like Teams. Be careful with Free services like Slack.

(Don't over complicate it)



THANK YOU

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